

#### THE FACTS ARE IN!

Delta Waterfowl magazine is, by far, the largest magazine dedicated to the duck hunter.

**DELTA WATERFOWL MAGAZINE** 

### #1 Publication Dedicated To Duck Hunters

PUBLICATION
DELTA WATERFOWL

Wildfowl American Waterfowler **CIRCULATION** 

**59,500** 41,986

41,980

23,862

#### More ducks over your customers' decoys!

The results are in: No other magazine dedicated to the duck hunter also continues to put more ducks over your customers' decoys year after year.

The advertising dollars you spend with Delta Waterfowl not only put your products in front of the most hardcore waterfowlers but also ensure that your customers will have ducks to hunt and places to hunt for years to come. That, in turn, helps ensure the future of your business.

\$130,325

Median annual household income

23,650

Number of members who

travel out of

state to hunt

71,500

Number of dogs Delta members own

71% are Labs

44.5

Average number of days our members hunt each year

18

Boxes of shotshells the average member shoots each year

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29,700

Delta Waterfowl members who plan to own duck and fishing **boats** 

74% of Delta members plan to buy decoys, calls, blinds and camo this year



#### 2024 SCHEDULE

#### **SPRING 2024**

KEY FEATURES: Plan to Optimize Duck Production, Snow Goose Hunting, Ode to a Mallard Hunter, Underrated Ducks AD CLOSE JANUARY 3

MATERIALS JANUARY 17

DELIVERED MARCH 9

#### **SUMMER 2024**

KEY FEATURES: Special Duck Dog Issue, Retriever Gear, Off-season Training, Devoted Dogs Photo Essay, Delta Decoy Hunt, Delta-style Conservation AD CLOSE APRIL 3

MATERIALS APRIL 17

DELIVERED
JUNE 1

#### 2024 HUNT ANNUAL

KEY FEATURES: Finest New Gear, Ammo Debate: Higher Velocity vs. Heavier Payload, Arkansas Mallards, University Hunting Program, Kayak-hunter Techniques AD CLOSE JUNE 6

MATERIALS
JUNE 20

DELIVERED AUGUST 3

#### **FALL 2024**

KEY FEATURES: The Most Comprehensive Flight Forecast, Duck Hunters Expo Celebration, Biggest Decoy Spread Mistakes, Where to Find Overlooked Mallards

AD CLOSE JULY 24

MATERIALS
AUGUST 7

**DELIVERED**SEPTEMBER 21

#### **WINTER 2024**

KEY FEATURES: Delta's Commitment to Protect Hunting, Southern Prairie Mallards, Why Late Season is the Best Season, Cold Weather Dog Care AD CLOSE

SEPTEMBER 12

MATERIALS

SEPTEMBER 26

**DELIVERED**NOVEMBER 9

#### **LET US HELP YOU MARKET YOUR PRODUCTS!**

Waterfowl Magazine

#### **COLUMNS IN EVERY ISSUE**

**REACH YOUR CUSTOMERS** 

Inside Delta

Delta Waterfowl magazine reaches

more than 83,000 dedicated duck

and goose hunters — the core of your

market — with five big issues each year.

practical information and top advice

such as how to shoot, decoy strate-

gies, calling tips, retriever training,

the best gear and hot destinations,

all designed to celebrate the storied

traditions of waterfowl hunting across

North America. If it's about duck and

goose hunting, we cover it!

Each exciting edition is packed with



DUCK DOGS Training tips, retriever health, tools of the trade



SHOTGUNNING Shotguns, ammo and methods



Delta is been a leading conservation

organization dedicated to ducks and

duck hunters since 1911. We work

to produce ducks, conserve habitat,

increase hunting opportunities and

recruit the next generation of hunters.

azine aligns your brand with a fiercely

loyal membership of the most active

duck and goose hunters - influencers

who buy shotguns, jackets, decoys, shells,

calls, blinds, boats and all manner of

gear to pursue ducks and geese.

Advertising in Delta Waterfowl mag-

STRATEGIES Hunting tips, decoys, calling, setups



GEAR SPOTLIGHT Hot products for waterfowl hunting



THE WATERFOWL CHEF New! Cooking ducks, geese



LAST PASS
Celebrating our heritage as we secure the future

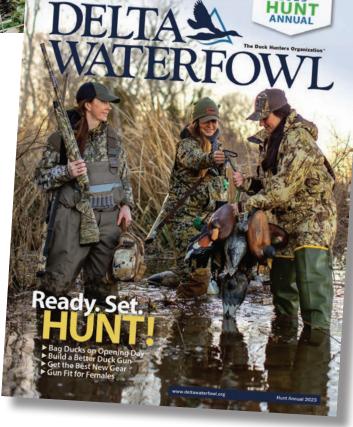


# 2024 Hunt Annual

The Delta Waterfowl Hunt Annual is the premier duck and goose hunting season preparation guide for hunters across North America.

Loaded with excellent features designed to fire up waterfowlers right before the season, we'll present a comprehensive collection of how-to articles, top destinations in all four flyways and an extensive equipment guide covering shotguns, ammo, choke tubes, decoys, calls, blinds, clothing and camo, boats and motors, retriever training gear and hunting accessories.

Delivered to Delta Waterfowl members in mid-August, the 2024 Hunt Annual is a perfect place for you to reach diehard waterfowl hunters ready to gear up for the coming season!





#### PRESENTER PACKAGES

### Specialize Your Product Reach

The meat from ducks and geese is often underappreciated because many waterfowl hunters don't understand how to prepare it properly. Delta's "The Waterfowl Chef" column focuses on relatively easy recipes and simple cooking techniques that can help everyone create tasty meals from waterfowl.

Duck and goose hunters depend on

their gear for success. Delta's "Gear Spotlight" highlights the best products for waterfowl hunters — shotguns, ammo, chokes, calls, blinds, decoys, boats, motors, retriever products, hunting accessories and anything else that enhances the experience. Delta Waterfowl members buy and use all of the tools to make their hunts more productive and enjoyable.

#### **DELTA TESTED**

Waterfowl hunters look to Delta Waterfowl for information about products to make their outings more successful, enjoyable, comfortable and memorable. "Delta Tested" is an in-depth review of one product each issue. Delta's editors will use your gear on several hunts and then report the features and benefits from their first-hand experience.

#### Package includes:

Full-page review in one issue of Delta

Waterfowl magazine, with an additional video review distributed to Delta's following on Facebook, Twitter, Instagram and YouTube.

COST: \$4,500 \*requires additional 3x full-page advertiser contract.



# 2024 PRESENTER OPPORTUNITIES

#### THE WATERFOWL CHEF COLUMN PRESENTER

Logo and presenter recognition in "The Waterfowl Chef" section in magazine (5 issues) and "The Waterfowl Chef" pages on website (12 months). Social media recognition as presenter and recognition in Delta Waterfowl Annual Report.

COST: \$5,000 \*requires an additional 2x full-page advertiser contract

#### GEAR SPOTLIGHT COLUMN PRESENTER

Logo and presenter recognition on "Gear" section in magazine (5 issues) and "Gear" pages on website (12 months). Social media recognition as presenter and recognition in Delta Waterfowl Annual Report.

COST: \$5,000

#### STRATEGIES COLUMN PRESENTER

Logo and presenter recognition on "Strategies" section in magazine (5 issues) and "Strategies" pages on website (12 months). Social media recognition as presenter and recognition in Delta Waterfowl Annual Report. COST: \$5,000





#### **2024 RATES**

#### **DISPLAY ADVERTISING RATES**

4-COLOR	1X	ЗХ	5X
Full spread	\$7,250	\$6,525	\$6,275
Full page	4,275	3,650	3,400
⅔ page	3,525	2,950	2,825
½ page	2,800	2,375	2,250
⅓ page	2,050	1,925	1,825
½ page	1,075	1,025	975

COVERS	<b>1</b> X	3X	5X
Cover 2	\$4,875	\$4,225	\$3,925
Cover 3	4,600	4,025	3,725
Cover 4	5,025	4,525	4,300

10 percent premium position charge for guaranteed placement on Page 3, Page 5 and opposite Cover 3.

#### **CLASSIFIED ADVERTISING RATES**

4-COLOR	<b>1</b> X	3X	5X
½ page	\$1,700	\$1,625	\$1,525
⅓ page	1,125	1,075	1,025
⅓ page	700	650	600
⅓12 page	375	345	300
½4 page	245	210	165

B&W	1X	3X	5X
½ page	\$1,175	\$1,100	\$1,025
⅓ page	975	875	825
⅓ page	500	465	425
½ page	315	275	240
½4 page	185	160	140

#### 2024 PRODUCTION SCHEDULE

ISSUE	SPRING 2024	SUMMER 2024	2024 HUNT ANNUAL	FALL 2024	WINTER 2024
AD CLOSE	JANUARY 3	APRIL 3	JUNE 6	JULY 24	SEPTEMBER 12
MATERIALS DUE	JANUARY 17	APRIL 17	JUNE 20	AUGUST 7	SEPTEMBER 26
DELIVERED	MARCH 9	JUNE 1	AUGUST 3	SEPTEMBER 21	NOVEMBER 9

# DISPLAY ADVERTISING in Delta Waterfowl magazine is incredibly effective because you are reaching the core hunters — the folks buying decoys, calls, shotshells, guns, clothing and retriever gear because

they love to hunt ducks and geese.

HUNTER'S MARKET, our classifieds section, is a remarkably economical way for advertisers to reach Delta Waterfowl members looking to book dream hunts, train retrievers and find the best gear for hunting season.

#### CONTACT

SR. DIRECTOR OF CORPORATE PARTNERSHIPS & ADVERTISING SALES **BRAD HEIDEL** 

bheidel@deltawaterfowl.org (651) 403-1772

CLASSIFIED AD SALES MELISSA KING mking@brandintelligent.com (312) 350-8807

#### PRINT ADVERTISING

### **Just The Right Size**

#### **FULL-PAGE AD SIZES**

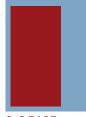
- · Add .125" to all 4 edges for full bleed
- Incorporate .25" inner safe margin for full bleed
- · Offset crop marks outside of bleed area

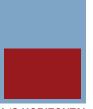


**FULL PAGE** 8.25" x 10.5"

**FULL SPREAD** 16.5" x 10.5"







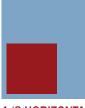
2/3 PAGE 4.75" x 9.5"

1/2 ISLAND 4.75" x 7"

1/2 HORIZONTAL 7.25" x 4.75"



1/3 VERTICAL 2.25" x 9.5"



1/3 HORIZONTAL 1/6 VERTICAL 4.75" x 4.75"

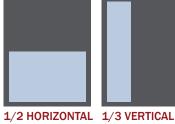


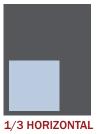
2.25" x 4.75"



1/6 HORIZONTAL 4.75" x 2.25"

**CLASSIFIED AD SIZES** 









2.25" x 9.5"



1/6 VERTICAL 2.25" x 4.625"

4.875" x 2.25" 2.25" x 2.25"

1/6 HORIZONTAL 1/12 HORIZONTAL 1/24 HORIZONTAL 2.25" x 1"



#### **DELIVERY OF AD MATERIALS**

E-mail to: bheidel@deltawaterfowl.org

Please name your file with the following naming convention: (Advertised Brand)\_(Ad Title)\_(Issue)\_(Year) Example:

DeltaWaterfowl\_TakeEmMoment\_Winter\_2024

PLEASE NOTE: All ad files submitted to Delta Waterfowl for publication must be PDF, with a resolution no less than 300dpi and CMYK color space with no more than 300% ink coverage. All ads must be the appropriate size with acceptable bleed and safety margins.



#### **DIGITAL CONTENT**

### Delta Waterfowl E-newsletter 2024

Reach a prime audience of engaged duck and goose hunters through Delta's monthly E-newsletter! Published six times a year — quarterly plus two special editions — Delta's e-news reaches a core waterfowl audience hungry for the latest tips, tactics, products, duck population news and migration information. All files provided must be under 5 mb.

#### 2024 E-NEWS SCHEDULE

ISSUE	PUBLISH DATE	MATERIALS DUE
JANUARY	JANUARY 24	JANUARY 15
FEBRUARY	FEBRUARY 21	FEBRUARY 12
MARCH	MARCH 20	MARCH 11
APRIL	APRIL 24	APRIL 15
MAY	MAY 22	MAY 13
JUNE (DUCK DOG)	JUNE 19	JUNE 10
JULY	JULY 24	JULY 15
AUGUST (BPOP)	AUGUST 21	AUGUST 12
SEPTEMBER (PRE-HUNT)	SEPTEMBER 18	SEMPTEMBER 9
OCTOBER	OCTOBER 23	OCTOBER 14
NOVEMBER	NOVEMBER 20	NOVEMBER 11
DECEMBER	DECEMBER 18	DECEMBER 9

\*PUBLISH DATE MAY CHANGE DUE TO SCHEDULING DECISIONS

## SPECIAL EMAIL OPPORTUNITIES

#### **FULL-ISSUE SPONSOR**

Includes "Sponsored by name/logo" in the header, prime Top Spot Ad Placement and an Imbedded Product Feature (in editorial section) with link to your website or video. COST: \$1.750. SPECIALS \$2.000.

#### **EMBEDDED PRODUCT FEATURE**

Up to 100 words about your product, with a photo or video and clickable link to your website. Runs in the editorial galley area between two editorial feature pieces in the top-third of the display. Perfect for product introductions!

COST: \$750. SPECIALS \$900.

#### **TOP SPOT AD**

Your message in prime position, the top ad spot in the E-newsletter. Measures 650x100 with link.

COST: \$750. SPECIALS \$850.

#### **SPOT AD**

Your 320x250 ad with link. **COST:** \$500. **SPECIALS** \$600.

### ADDITIONAL ADVERTISING OPTION: DEDICATED CONTENT DRIVEN E-BLASTS

Reach every duck hunter in Delta's electronic database with a dedicated e-mail blast! We'll send out your marketing message to Delta's brand-loyal supporters, making it a great way to sell your products and drive traffic to your brand. Ask a Delta advertising representative for more details.

COST: \$2.500



THE EUKANUBA PREMIUM PERFORMANCE LINE-UP



#### SPONSORSHIP OPPORTUNITIES

### Be Seen: America's Biggest Waterfowl Expo

Reach thousands of avid waterfowl hunters with a serious interest in your products and services at the 2024 Delta Waterfowl Duck Hunters Expo, July 26, 27 and 28 in Baton Rouge, LA! Taking place in Cajun Country—The Sportsmans Paradise—this is the ideal venue for you to showcase your brand, show your support for duck hunting and conservation and connect with your target audience.

Build lasting relationships with attendees by investing in their Duck Hunters Expo experience. Promote your brand with our exhibitor sponsorship opportunities! While duck hunters value all of Delta's content, innovative new hunting products are considered must-see by our members and supporters. They seek them out, season after season.

Last year's Expo was jam-packed with thousands of avid waterfowlers at Little Rock's State House Convention Center, which conveniently offers onsite hotel accommodations, restaurants and parking. Consumer and industry feedback was overwhelmingly positive, so we're anticipating another straight year of sold-out booth space.

#### DeltaWaterfowlExpo.com/exhibitors



# 2024 SPONSOR MEDIA PACKAGES



#### SPONSORSHIP

Includes exhibitor booth space, logo placement on Expo marketing materials, exhibitor passes, daily passes and other custom opportunities.

COST: \$4,000 - \$20,000



#### MIGRATION REPORT/ HABITAT CONDITIONS VIDEOS PRESENTING SPONSOR

Includes logo placement and presenting sponsor recognition at the beginning of each video (Migration videos September through April; Conditions videos February through August), on web page, recognition at the close of each video, press release announcement of presenting sponsorship and social media promotion.

COST: \$25,000; (MIGRATION \$15,000, CONDITIONS \$10,000)

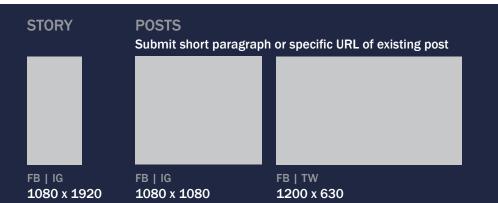
#### 2024 BREEDING POPULATION & FLIGHT FORECAST SPONSOR

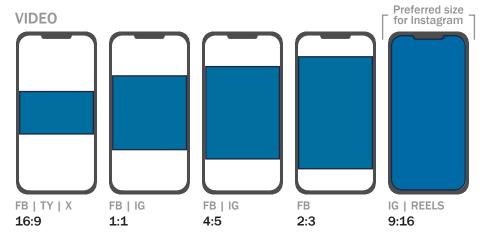
Includes logo placement and recognition in Delta Waterfowl fall magazine story, breeding population news release, two web stories (breeding duck numbers and flight forecast) and duck numbers video. Your brand will also be recognized as a Delta Waterfowl sponsor in Champions of Delta magazine ad (5 issues), in Delta Waterfowl Annual Report, as a listing and logo on Delta Partner web page and logo display on sponsor banner at 300 Delta events.

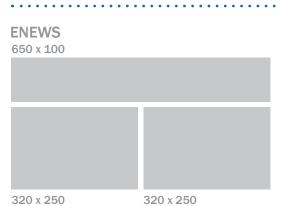
COST: \$10.000

#### **DIGITAL ADVERTISING**

### **Digital Spec Sheet**







DEDICATED E-BLAST
FILE TYPE: JPG | .GIF | HTML\*
Provide URLs or video links as needed



650 wide (1100 max length)

\*Must be under 5MB

TIME + SIZE



512 MB/2:20 or less



128 GB



10 GB



Feed: 15 MB/60 sec. max IG: 3.6 GB/60 min. max

TIP: Please provide your preferred channel tag/handle(s) and accept Delta's brand partner request. This will allow you to cross promote/push additional advertising.



#### DELIVERY OF MATERIALS

E-mail to:

bheidel@deltawaterfowl.org and dschiff@deltawaterfowl.org

Please name your file with the following naming convention:

(Brand)\_(Ad Title)\_(MonthYear) **Example:**Delta\_TakeEmMoment\_Oct24